

Cole Hardman, Board Member, National Philanthropy Day Co-Chair

Annual Giving Gift Officer, Seattle Children's Hospital & Research Foundation

Preferred Pronouns: he/him/his

Cole Hardman is the Annual Giving Gift Officer at Seattle Children's Hospital & Research Foundation. He has eight years of professional fundraising experience, with United Way of King County and Seattle Children's. At Seattle Children's, Cole is focused on building relationships with mid-level donors at the \$1,000-\$10,000 level, with a portfolio of about 150 donors. Prior to his current role, when he was at United Way of King County, he spent many years on supporting, planning, and implementing workplace-giving campaigns from a broad spectrum of small size companies, to large corporations, such as Microsoft & PACCAR. A lot of his work was focused on building relationships with employees and executives at these companies who supported United Way. At United Way of King County for six years, he transitioned from a support role, to eventually having his own portfolio of donors within the workplace giving area. He has utilized his personal story of how non-profits in the community have shaped his life to thousands of employees, at hundreds of workplace events over the past two decades as a community volunteer for both United Way and Seattle Children's, before entering professional fundraising field. He serves as Co-Chair for National Philanthropy Day Committee for AFP.