

**Andrea John-Smith, Board Member, Vice President of Signature Programs**

Principal, Scout Finch Consulting

Preferred Pronouns: she/her/hers

Andrea is a nonprofit strategy consultant, trainer, and writer based in Seattle. She guides boards and executive directors through customized planning processes, and resource development interventions.

Prior to launching Scout Finch Consulting, she served as the Director of Community Campaigns with United Way of King County where she led a team responsible for raising \$65 million annually in the recession years following 9/11. Prior to that, she served as Capital Campaign Manager and Director of Volunteers for the Northwest Division of The Salvation Army, managed a groundbreaking on-line public policy curriculum distribution program at the University of Washington's Cascade Center for Public Service, and served as a neighborhood small business field organizer for Columbia City Revitalization in Seattle's Rainier Valley.

Each spring she teaches a graduate course on philanthropy and grantsmanship at the University of Washington's School of Interdisciplinary Arts and Sciences. A past President (2009) of the Association of Fundraising Professionals (AFP), Andrea remains active with AFP Advancement Northwest as Vice President of Signature Programs, overseeing National Philanthropy Day and the Forum on Strategic Fundraising. She also serves as a mentor for the Rainier Valley Corps Fellowship Program, and as a Fellow with Creating the Future.

Andrea has a degree in Humanities from the University of California at Berkeley. She met and married her husband Darryl Smith while studying acting at the American Conservatory Theatre. Her daughter, Sofia, is about to graduate from college.